



# Job Description

9th Floor Tanzanite Park, Victoria, Dar es Salaam, Tanzania | +255 758 778 886 | info@empower.co.tz

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Job Title	Job Location	Category
Relationship Officer - Public Sector	Dar es Salaam	-
Job Type	Job level	Industry
Full Time	Intermediate	Banking

## Open to Expatriates

Only Open to Tanzanian Nationals

## Minimum Requirements

Min Budget	Max Budget	Primary Industry
-	-	Banking: 3 Years
Secondary Industry	Primary Category	Secondary Category
-	-	-
Certificate	Qualification	
-	-	

## Summary

The Relationship Officer is responsible for developing and managing strong customer relationships while delivering tailored financial solutions. The role focuses on business development, credit analysis, loan monitoring, and risk management to support profitability and balance sheet growth. The officer works closely with internal teams to assess creditworthiness, maintain customer satisfaction, and achieve set financial targets while ensuring compliance with bank policies.

## Responsibilities

- New Business Development.
- Credit processing and Appraisals
- Close Monitoring of Credit relationships and loan recoveries
- Maintain good public relations with current and prospective customers
- Achieving set Earnings and Balance Sheet Targets
- Analyze and interpret financial data and recommend on the credit worthiness of the customer
- Attend Credit Committee meetings with the Relationship Manager.
- Prepare periodic reports for the team.
- Perform other duties as assigned by the Relationship Manager

## Education & Qualifications

- Bachelor's degree in finance, Business Administration, Public Administration, or a related field.

## Requirements

- Minimum of 2–3 years' experience in relationship management, preferably within the banking or financial services sector.

## Characteristics

- Strong communication and negotiation skills.
- Excellent analytical and problem-solving abilities.
- Ability to work collaboratively with cross-functional teams.

## Driving Licence

06/02/2026 02:55

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Not Required

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