



Job Description

9th Floor Tanzanite Park, Victoria, Dar es Salaam, Tanzania | +255 758 778 886 | info@empower.co.tz

Job Title Operations & Government Relations Officer - Mwanza	Job Location Mwanza	Category Business Development
Job Type Full Time	Job level Intermediate	Industry Agriculture
Open to Expatriates Only Open to Tanzanian Nationals		

Minimum Requirements

Min Budget -	Max Budget -	Primary Industry Agriculture: 3 Years
Secondary Industry -	Primary Category Business Development: 3 Years	Secondary Category -
Certificate -	Qualification -	

Summary

About the Company

Our client is the owner of crisp brand CheChe and is in the early stages of establishing a business in the agriculture sector. Located close to Mwanza, the company aims to become a market leader in its field, creating a sustainable impact for the region. Establishing and growing the business will happen in close collaboration with the local communities and the government.

Role Objective

The Operations & Government Relations Officer will act as the company's representative on the ground during its foundational phase. This role is critical in ensuring smooth engagement with local communities, navigating regulatory and legal frameworks, and laying the groundwork for long-term operations. You will be one of the first team members of one of the fastest growing business of Tanzania, working directly with one of its founders. As part of the founding team, you will get a chance to grow further within the company.

Responsibilities

- Represent the company in all engagements with local and regional government authorities.
- Manage the process of acquiring permits, licenses, and other regulatory requirements.
- Lead efforts related to land identification, negotiation, and leasing.
- Coordinate the company registration process and ensure legal compliance.
- Provide legal and administrative support as needed.
- Monitor and manage community relations, identifying potential social dynamics and sensitivities.
- Act as the main liaison for regulatory inspections, site visits, and formal correspondence.
- Support project planning and implementation during the company setup phase.
- Provide regular updates to the executive team on key milestones and risks.

Requirements

- Mid-level professional with proven experience in navigating Tanzanian regulatory systems
- Strong background working in a structured, corporate environment
- Previous experience in agriculture, land matters, government relations, or related sectors is a plus
- Being from, having family or experience with the Mwanza region is a plus

Characteristics

- Working knowledge of Tanzanian legal and regulatory frameworks
- Familiarity with local government procedures and community engagement best practices
- Deep understanding of Mwanza region dynamics—social, cultural, and administrative
- Excellent communication, negotiation, and interpersonal skills
- Strong integrity and professional ethics
- Operating in a company in the startup phase, acting proactively with limited guidance
- Commercial savviness and smart negotiator

Driving Licence

Not Required

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