



# Job Description

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<b>Job Title</b> General Manager for Southern Africa	<b>Job Location</b> Dar es Salaam	<b>Category</b> -
<b>Job Type</b> Full Time	<b>Job level</b> Managing Director / CEO	<b>Industry</b> Mining

**Open to Expatriates**  
Only Open to Tanzanian Nationals

## Minimum Requirements

<b>Min Budget</b> -	<b>Max Budget</b> -	<b>Primary Industry</b> -
<b>Secondary Industry</b> -	<b>Primary Category</b> -	<b>Secondary Category</b> -
<b>Certificate</b> -	<b>Qualification</b> -	

## Summary

The incumbent must possess entrepreneurial, ability to identify opportunities with new and existing customers for the group. Able articulate and present to the board growth opportunities. This role will provide leadership and management for Southern Africa operations and corporate governance to achieve the overall business objectives.

## Responsibilities

- Ability to identify opportunities with new and existing customers.
- Able articulate and present to the board growth opportunities
- Provide leadership and direction to achieve project targets
- Ensure efficiency and profitability through compliance with financial, administrative and operational systems and procedures
- Prepare and implement operational project plans, and monitor and report progress
- Propose capital expenditure projects to expand capacity or improve operations
- Contribute to business planning and company strategy to improve competitiveness, profitability and growth
- Ensure company is fully compliant with all legal and regulatory requirements including Taxation labour, mining commission and corporate governance
- Act as liaison with all regulatory authorities and unions
- Assess, monitor and mitigate corporate risks for the business
- Extensively deal and act as a liaison with all regulatory departments including Revenue Authority, Mining Commissions and Labour or any other relevant parties in respective countries of operations
- Lead and manage Local Content Plan compliance and ensuring all deadlines are met
- Ownership and effective management of consulting spends and relationship
- Ensure employee development and training on all compliance matters
- Ensure effective internal controls and management information systems are in place
- Ensure that the Company has appropriate systems to enable it to conduct its activities both lawfully and ethically
- Ensure that the Company maintains high standards of corporate citizenship and social responsibility wherever it does business
- Work closely with maintenance department to ensure continuous, safe, efficient operations
- Collaborate with other management colleagues and corporate executives to achieve overall business objectives
- Oversee new projects and shutdowns
- Oversee the recruitment and development of superintendents, supervisors, and operators, providing support, encouragement, advice and guidance to build an effective workforce
- Manage employee relations and HR aspects

- Other duties as required

## Education & Qualifications

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- Minimum 10 years' experience in a similar role
- Minimum 5 years' experience in WAF Francophone countries
- Degree in Management Preferred
- Through knowledge relevant industry techniques
- Certificate in Safety
- Previous experience with ERP system preferred

## Characteristics

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- Business Development and Entrepreneurial
- Ability to earn and maintain respect by demonstrating credibility and integrity
- Ability to influence people at all levels
- Ability to make and implement difficult decisions, and communicate the reasons for them
- Ability to overcome difficulties and solve problems with a positive attitude
- Strong communication skills (verbal and written)
- Strong computer skills
- Strong interpersonal skills and team building/development focused

## Reporting To

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Chief Operating Officer

## Driving Licence

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Not Required

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