

# **Job Description**

| Job Title<br>General Manager                                   | Job Location<br>Zanzibar City        | Category                 |
|--|--------------------------------------|--------------------------|
| <b>Job Type</b><br>Full Time                                   | Job level<br>Managing Director / CEO | Industry<br>Construction |
| <b>Open to Expatriates</b><br>Only Open to Tanzanian Nationals |                                      |                          |

## **Minimum Requirements**

| Min Budget<br>-    | Max Budget       | Primary Industry<br>Construction: 5 Years |
|--------------------|------------------|---|
| Secondary Industry | Primary Category | Secondary Category                        |
| -                  | -                | -   |
| Certificate        | Qualification    |   |
| -                  | -                |   |

#### Summary

We are looking for an experienced General Manager to overseeing all business operations, people and ventures. The GM will be responsible for the overall success of the business. The General Manager is expected to be the strategist and a leader who is able to steer the company to the most profitable direction while also implementing its vision, mission and long-term goals.

#### Responsibilities

- Directing the activities of the business while ensuring bottom-line profitability
- Providing strategic advice to the board of directors, plan cost-effective business strategies and develop new ideas based on market and industry
- Establishing company goals, aligned with the board and shareholder goals
- Implementing and controlling of work processes
- · Access to finance refers to public loans or government subsidised loans / programs for firms
- Implementing the policies of a company and making sure that they are adhered to
- Delegating duties to appropriate people within the business
- Develop reporting tools to monitor the ongoing performance of the company
- · Communicating company reports and achievements to the board, shareholders, and business partners
- Maintaining and monitoring budgets to make sure that the business operates efficiently from a financial perspective.
- Supervising executives and managers and providing leadership and motivation to all employees

## **Education & Qualifications**

BSc/BA in business administration or relevant field; MSc/MA will be preferred

#### Requirements

- Proven experience as General Manager or other managerial position
- Demonstrable experience in developing strategic and business plans
- Knowledge of manufacturing processes and engineering science and technology preferred
- Proven track record in engaging, inspiring and leading large teams.
- Strong understanding of corporate finance and measures of performance
- · Familiarity with corporate law and management best practices
- Excellent organisational and leadership skills
- · Excellent communication, interpersonal and presentation skills

Outstanding analytical and problem-solving abilities

# **Driving Licence**

Not Required

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