



Job Description

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Job Title Commercial Tyre Sales Specialist	Job Location Dar es Salaam	Category -
Job Type Full Time	Job level Intermediate	Industry Automotive

Open to Expatriates
Only Open to Tanzanian Nationals

Minimum Requirements

Min Budget -	Max Budget -	Primary Industry Automotive: 3 Years
Secondary Industry -	Primary Category -	Secondary Category -
Certificate -	Qualification -	

Summary

To develop new prospects and interact with existing commercial tire customers to increase sales of products (tyres) and services (Fleet and Agriculture customers).

Responsibilities

- Evaluate customer needs and makes product recommendations
- Develops and maintains a thorough knowledge of products and services to provide accurate customer information.
- Meets established tire sales goals

Education & Qualifications

- Bachelors' Degree in Business related field
- Knowledgeable about automotive industries and tyres.

Requirements

- Requires 3-4 years of related experience
- Should know about spreadsheet and word processing
- Occasionally directed in several aspects of the work.

Characteristics

- Excellent oral and written communication skills.
- Team work oriented individual

Reporting To

After Sales Manager.

Driving Licence

Not Required

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