

# **Job Description**

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Job Title	<b>Job Location</b>	Category
Commercial Tyre Sales Specialist	Dar es Salaam	-
Job Type	Job level	Industry
Full Time	Intermediate	Automotive
Open to Expatriates		

Only Open to Tanzanian Nationals

## **Minimum Requirements**

Min Budget -	Max Budget -	Primary Industry Automotive: 3 Years
Secondary Industry	Primary Category	Secondary Category
-	-	-
Certificate	Qualification	
-	-	

## Summary

To develop new prospects and interact with existing commercial tire customers to increase sales of products(tyres) and services (Fleet and Agriculture customers).

### Responsibilities

- Evaluate customer needs and makes product recommendations
- Develops and maintains a thorough knowledge of products and services to provide accurate customer information.
- Meets established tire sales goals

## **Education & Qualifications**

- Bachelors' Degree in Business related field
- Knowledgable about automotive industries and tyres.

### Requirements

- Requires 3-4 years of related experience
- Should know about spreadsheet and word processing
- · Occasionally directed in several aspects of the work.

### Characteristics

- Excellent oral and written communication skills.
- Team work oriented individual

## **Reporting To**

After Sales Manager.

### **Driving Licence**

Not Required

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