



Job Description

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Job Title Chief Executive Officer (CEO)	Job Location Dar es Salaam	Category Management
Job Type Full Time	Job level Director / CXO	Industry Insurance

Open to Expatriates

Open to Expatriates & Local Nationals

Minimum Requirements

Min Budget -	Max Budget -	Primary Industry Insurance: 10 Years
Secondary Industry -	Primary Category Management: 10 Years	Secondary Category -
Certificate -	Qualification -	

Summary

Company Overview:

The Company is a well-established general insurance company with a legacy of providing trusted insurance solutions. It is among the top ten general insurance companies based on underwritten premium. As we embark on a transformative journey to transition into a digital insurance business, we are seeking a dynamic and visionary CEO to lead this pivotal change.

Position Summary:

The CEO will be responsible for driving the strategic vision, culture, and operational excellence of the company during its transition from a traditional insurance model to a digital-first approach. This role requires a leader with a deep understanding of both the insurance industry and digital transformation strategies.

Responsibilities

Key Responsibilities:

1. Strategic Leadership:

- Develop and implement a comprehensive digital transformation strategy aligned with the company's mission and market opportunities.
- Drive innovation in product offerings, leveraging technology to enhance customer experience and operational efficiency.

2. Operational Management:

- Oversee the day-to-day operations of the company, ensuring that traditional practices are integrated with digital processes.
- Foster a culture of agility and responsiveness to market changes, encouraging teams to adopt digital tools and methodologies.

3. Market Positioning:

- Conduct market analysis to identify emerging trends and opportunities within the digital insurance space.
- Position the company as a leader in digital insurance solutions, enhancing brand recognition and customer loyalty.

4. Stakeholder Engagement:

- Build and maintain relationships with key stakeholders, including clients, regulators, and industry partners.
- Communicate the company's vision and strategy to employees and stakeholders, fostering a shared commitment to the transformation.

5. Financial Stewardship:

- Develop and manage the company's financial strategy, ensuring sustainable growth and profitability during the transition.

- Oversee budgeting, forecasting, and financial performance metrics, driving accountability across the organization.

6. Team Development:

- Attract, retain, and develop a high-performing leadership team skilled in both traditional insurance and digital capabilities.
- Promote a culture of continuous learning and innovation, ensuring employees are equipped to thrive in a digital environment.

7. Regulatory Compliance:

- Ensure compliance with all regulatory requirements, adapting to changes in the insurance landscape as digital offerings evolve.
- Advocate for best practices in data security, privacy, and ethical standards in the digital space.

Education & Qualifications

- Bachelor's degree in Business Administration, Finance, or a related field. An MBA or equivalent is preferred.

Requirements

- Minimum of 10 years in senior leadership roles within the insurance or financial services sectors
- Proven experience as a CEO or in other managerial positions within the insurance industry.
- Strong understanding of digital transformation strategies and technologies, particularly in the insurance sector.
- Excellent leadership, communication, and interpersonal skills.
- Demonstrated ability to drive change and foster a culture of innovation.
- Strong financial acumen and experience in managing budgets and financial performance.
- Experience in emerging markets

Characteristics

- Strategic Vision
- Change Management
- Innovation and Technology Adaptation
- Financial Acumen
- Leadership and Team Building
- Customer-Centric Focus

Reporting To

Board of Directors

Driving Licence

Not Required

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