



Job Description

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Job Title Chief Executive Officer	Job Location Iringa	Category -
Job Type Full Time	Job level Managing Director / CEO	Industry Agriculture
Open to Expatriates Only Open to Tanzanian Nationals		

Minimum Requirements

Min Budget -	Max Budget -	Primary Industry -
Secondary Industry -	Primary Category -	Secondary Category -
Certificate -	Qualification -	

Summary

The Chief Executive Officer will be responsible for:

1. Business Development - developing high quality business strategies ensuring their alignment with short and long term objectives;
2. Building Team and Culture - leading and motivating teams;
3. Stakeholder Engagement and Management.

Responsibilities

BUSINESS DEVELOPMENT.

- Develop high quality business strategies ensuring their alignment with short and long-term objectives
- Oversee all operations to ensure they produce the desired results and are consistent with overall strategy and mission
- Make high-quality investing decisions to advance the business and increase impact
- Analyze problematic situations and occurrences and provide solutions to ensure company growth
- Maintain a deep knowledge of the markets and industry of the company

BUILD TEAM AND CULTURE.

- Lead and motivate teams to advance employee engagement develop a high performing managerial team

BUILD EXTERNAL RELATIONS.

- Enforce adherence to legal guidelines and in-house policies to maintain the company's legality and business ethics
- Build trust relations with key partners and act as a point of contact for important stakeholders

Education & Qualifications

- MSc/MA in business administration or relevant field
- 8+ years people management experience leading large teams

Requirements

- Experience in developing profitable strategies and implementing vision
- Familiarity with diverse business functions such as marketing, finance, supply chain, etc.
- In-depth knowledge of corporate governance and general management best practices
- An entrepreneurial mindset with outstanding organizational, leadership and problem solving skills
- Excellent communication and public speaking skills - Swahili and English required
- Proven experience as CEO or in other managerial position

Reporting To

Regional Director

Driving Licence

Not Required

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